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By Julie Nakashima

CAPITAL ACCOUNTS



Recently we chatted with Essex Realty Management president **Jim Neiger** about the firm's latest NorCal assignment: the 532k SF **Capital Center** in Rancho Cordova. He tells us it's one of the **largest** master-planned office campuses in the region under one ownership. **Karlin Real Estate** recently acquired the 47-acre, 10-building complex from a distressed institutional owner in a servicer-approved **short sale**. The assignment reunites Jim with the property's on-site manager **Melissa Bee**—the two worked together at Koll Management Services for 10 years.



The Capital Center addition helps bring Essex's Sacto portfolio to a tipping point—the firm now manages **1.2M SF** in 14 different properties (out of a total portfolio of 16M SF). Tenants in the project include Travelers Indemnity, Wells Fargo, CoreLogic Real Estate, Verizon, and the **Institute of Business & Technology**. Jim says the firm's working to build the Sacto region, headed by **Sue Matthews**, an "area we like a lot." In his spare time, he and his family are into **sports**. He plays volleyball and basketball, his wife plays volleyball, and their two boys play water polo and soccer. Most recent vacation: mountain biking in **Mammoth** this past summer